IEASA Institute of Estate Agents of South Africa

TOGETHER WE MOVE FORWARD >>



# CPD – ROLL ON THE ROLL OUT

It seems to be a month of mixed emotions for us as real estate agents, on the one hand the good news in the budget speech with the lifting of the threshold for transfer costs to R750 000. This will impact positively on the pool of first time home buyers and we must take opportunity to leverage this to its full potential.

On the other hand, is the new levy of R2000 per agent that is required for CPD training, as instituted by the Estate Agency Affairs Board.

As the registration date for CPD is upon us we wish to give you some feedback, as promised, on what IEASA is doing behind the scenes in this regard.

We have been in dialogue with other industry stakeholders on a regular basis and meetings have been held with the Estate Agency Affairs Board's CEO Bryan Chaplog to try to iron out and obtain answers on many of the queries we are receiving from our members, such as:

- Poor/conflicting communication in separate releases – it is unclear who it applies to and at what stage of the process one must commence?
- How training is to be handled in outlying areas?
- The lack of specific training for, for example, commercial agents who have to attend residential sales training for points?

We would like to categorically state that neither IEASA, nor any other parties with whom we have had talks, object to CPD in principle as we believe it is a vehicle that will serve to further drive the industry to professional status, something I am sure we are all striving for.

It is however rather unfortunate that it seems as if the somewhat cumbersomely designed vehicle has been on a long journey over often arduous terrain for some time now, with a GPS signal that is not very reliable, but we hope that this may be the final stretch.

We are aware that our members are mainly concerned about the request for payment upfront for courses that have not yet been scheduled and content not made available, however we urge you to get on-board and participate in the process as the Board have given us assurances that further details will be released soon.

The combined efforts to date of the stakeholders has resulted in the payment plan offered by the EAAB which indicates they have heeded this call and are sensitive to your plight.

You have our assurance that will continue to investigate the unresolved issues and do whatever we can to assist EAAB with rolling out the programme.

**Log on to the EAAB's website www.eaab.org.za**
**and submit your PDP** (Professional Development Plan)
**under MyCPD** (top bar – right hand side)





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